



Department  
of Health

Office of  
Mental Health

Office of Alcoholism and  
Substance Abuse Services

ANDREW M. CUOMO  
Governor

HOWARD A. ZUCKER, M.D., J.D.  
Commissioner of Health, DOH

ANN MARIE T. SULLIVAN, M.D.  
Commissioner, OMH

ARLENE GONZÁLEZ-SÁNCHEZ, M.S., L.M.S.W.  
Commissioner, OASAS

Date: January 25, 2018

RE: NYS HARP Behavioral Health Home and Community Based Rate Updates

In July 2017, MCOs were notified that New York State has received approval from the Centers for Medicare and Medicaid Services (CMS) to increase rates retroactively for several Behavioral Health Home and Community Based Services (BH HCBS) covered by Health and Recovery Plan (HARP) and HIV Special Need Plans (HIV SNP). Below is an update to that guidance:

Table 2 reflects increased rates due to a 50% productivity adjustment for the services listed, effective retroactively to May 1, 2017. These are temporary rate increases calculated to cover the cost to providers for hiring and training staff and having services in place, ready to accept referrals without the initial volume to cover their full costs until the system matures. **The temporary rates for both the Downstate and Upstate regions will continue to be in effect until further notice.** The MCOs are expected to continue paying this rate.

The Administrative Fee paid to Medicaid Managed Care plans has been calculated based on the previously approved rates. Per CMS approval, the administrative fee has not been increased.

*Note: CMS may require New York State to reconcile to cost using provider Consolidated Fiscal Reports (CFR). If so, New York State will issue guidance and handle any calculations related to reconciliation.*

The OMH website has also been updated with the new rates. These rates can be found at:  
<https://www.omh.ny.gov/omhweb/bho/billing-services.html>

If you have any questions regarding these changes, please contact Financial Planning staff at 518-474-6911 or [gwen.diamond@omh.ny.gov](mailto:gwen.diamond@omh.ny.gov).



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**Table 2 Temporary Start-up Rates: Behavioral Health Home and Community Based Services  
Approved Rate Increases: 7784-7795, 7799-7805 effective May 1, 2017<sup>1</sup>**

<b>Rate Code</b>	<b>Rate Code Description</b>	<b>Unit Measure</b>	<b>Upstate Rate without Admin</b>	<b>Upstate Rate with Admin</b>	<b>Downstate Rate without Admin</b>	<b>Downstate Rate with Admin</b>
7784	HARP HCBS Psychosocial Rehab - Individual - on-site	Per 15 min	\$19.89	\$20.85	\$22.30	\$23.39
7785	HARP HCBS Psychosocial Rehab - Individual - off-site	Per 15 min	\$25.19	\$26.41	\$28.25	\$29.62
7786	HARP HCBS Psychosocial Rehab - Group 2-3	Per 15 min	\$10.96	\$11.49	\$12.29	\$12.89
7787	HARP HCBS Psychosocial Rehab - Group 4-5	Per 15 min	\$5.51	\$5.78	\$6.18	\$6.48
7788	HARP HCBS Psychosocial Rehab - Group 6-10	Per 15 min	\$3.70	\$3.88	\$4.15	\$4.35
7789	HARP HCBS Psychosocial Rehab – Indiv. Per Diem	Per diem	\$251.20	\$263.43	\$281.75	\$295.46
7790	HARP HCBS CPST (physician)	Per 15 min	\$117.02	\$122.71	\$131.25	\$137.63
7791	HARP HCBS CPST (NP, psychologist)	Per 15 min	\$60.85	\$63.81	\$68.24	\$71.57
7792	HARP HCBS CPST (RN, LMHC, LMFT, LCSW, LMSW)	Per 15 min	\$48.71	\$51.08	\$54.63	\$57.29
7793	HARP HCBS CPST (all other allowable professions)	Per 15 min	\$25.26	\$26.49	\$28.33	\$29.71
7794	HARP HCBS Peer Supports - by credentialed staff	Per 15 min	\$20.24	\$21.22	\$22.70	\$23.80
7795	HARP HCBS Habilitation	Per 15 min	\$24.07	\$25.25	\$27.00	\$28.31



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<b>Table 2 Temporary Start-up Rates: Behavioral Health Home and Community Based Services Approved Rate Increases: 7784-7795, 7799-7805 effective May 1, 2017<sup>1</sup></b>						
<b>Rate Code</b>	<b>Rate Code Description</b>	<b>Unit Measure</b>	<b>Upstate Rate without Admin</b>	<b>Upstate Rate with Admin</b>	<b>Downstate Rate without Admin</b>	<b>Downstate Rate with Admin</b>
7799	HARP HCBS Family Support / Training (individual)	Per 15 min	\$23.17	\$24.29	\$25.98	\$27.25
7800	HARP HCBS Family Support / Training (group of 2 or 3)	Per 15 min	\$12.77	\$13.39	\$14.32	\$15.02
7801	HARP HCBS Pre-vocational	Per hour	\$104.39	\$109.47	\$117.08	\$122.78
7802	HARP HCBS Transitional Employment	Per 15 min	\$26.10	\$27.37	\$29.27	\$30.69
7803	HARP HCBS Intensive Supported Employment	Per 15 min	\$26.10	\$27.37	\$29.27	\$30.69
7804	HARP HCBS On-going Supported Employment	Per 15 min	\$26.10	\$27.37	\$29.27	\$30.69
7805	HARP HCBS Education Support Services	Per hour	\$104.39	\$109.47	\$117.08	\$122.78

<sup>1</sup> The temporary rates for both the Downstate and Upstate regions will continue to be in effect until further notice. The MCOs are expected to continue paying this rate.



July 21, 2017

Dear Health Plan Administrator:

New York State has received approval from the Centers for Medicare and Medicaid Services (CMS) to increase rates retroactively for several Behavioral Health Home and Community Based Services (BH HCBS) covered by Health and Recovery Plan (HARP) and HIV Special Need Plans (HIV SNP).

1. Table 1 reflects increased rates for off-site psychosocial rehabilitation and Crisis Services (both intensive and short-term), effective retroactively to November 1, 2016.
  - a. Short-term Respite and Intensive Crisis Respite Rates increased by 15% and 25% respectively
  - b. Off-site Psychosocial Rehabilitation rates increased by \$1.51 downstate and \$1.35 upstate, per 15 minutes, effective retroactively to November 1, 2016.

*Note: CMS may require New York State to reconcile to cost using provider Consolidated Fiscal Reports (CFR). If so, New York State will issue guidance and handle any calculations related to reconciliation.*

2. Table 2 reflects increased rates due to a 50% productivity adjustment for the services listed, effective retroactively to May 1, 2017. These are temporary rate increases calculated to cover the cost to providers for hiring and training staff and having services in place, ready to accept referrals without the initial volume to cover their full costs until the system matures. The temporary rates will be in effect May 1, 2017 – December 31, 2017 (Downstate) and May 1, 2017 – April 30, 2018 (Upstate) OR until the number of enrollees receiving BH HCBS reaches 10,500 downstate and 9,450 upstate.
  - a. Startup rates are increased by 50% of currently approved fee.
  - b. The Administrative Fee paid to Medicaid Managed Care plans has been calculated based on the previously approved rates. Per CMS approval, the administrative fee has not been increased.

*Note: CMS may require New York State to reconcile to cost using provider Consolidated Fiscal Reports (CFR). If so, New York State will issue guidance and handle any calculations related to reconciliation.*

3. **HARPs and HIV SNPs must reprocess paid provider claims for these services back to the effective date for both rate updates included in Table 1 and 2.** The State's eMedNY payment system will automatically reprocess the Plan's FFS claims for these BH HCBS and HARPs and HIV SNPs will receive reimbursement for those claims retroactively at the higher rate. HARPs and HIV SNPs must complete



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reprocessing of paid provider claims within 60 days of receiving the Plan’s payment from the eMedNY system.

- 4. The attached excel file provides an approximate count of BH HCBS claims (plan reported) broken out by service and region to provide an estimate of how many claims will be reprocessed for the two rate updates.

The OMH website has also been updated with the new rates. These rates can be found on the OMH [Billing Guidance webpage](#).

If you have any questions regarding these changes, please contact Financial Planning staff at 518-474-6911 or [gwen.diamond@omh.ny.gov](mailto:gwen.diamond@omh.ny.gov).

<b>Table 1: Behavioral Health Home and Community Based Services Approved Rate Increases: 7785, 7796, 7798 effective November 1, 2016</b>						
<b>Rate Code</b>	<b>Rate Code Description</b>	<b>Unit Measure</b>	<b>Upstate Rate without Admin</b>	<b>Upstate Rate with Admin</b>	<b>Downstate Rate without Admin</b>	<b>Downstate Rate with Admin</b>
7785	HARP HCBS Psychosocial Rehab - Individual - off-site	Per 15 min	\$16.79	\$18.02	\$18.83	\$20.20
7796	HARP Short-term Crisis Respite (dedicated facility)	Per diem	\$313.75	\$336.66	\$351.90	\$377.59
7798	HARP Intensive Crisis Respite	Per diem	\$530.50	\$569.23	\$595.00	\$638.44



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**Table 2 Temporary Start-up Rates: Behavioral Health Home and Community Based Services Approved Rate Increases: 7784-7795, 7799-7805 effective May 1, 2017<sup>1</sup>**

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7805	HARP HCBS Education Support Services	Per hour	\$104.39	\$109.47	\$117.08	\$122.78

<sup>1</sup> Downstate: Effective May 1, 2017 – December 31, 2017 OR until the number of enrollees receiving BH HCBS reaches 10,500.  
Upstate: Effective May 1, 2017 – April 30, 2018 OR until the number of enrollees receiving BH HCBS reaches 9,450.